

# Procurement & Public-Social Partnership

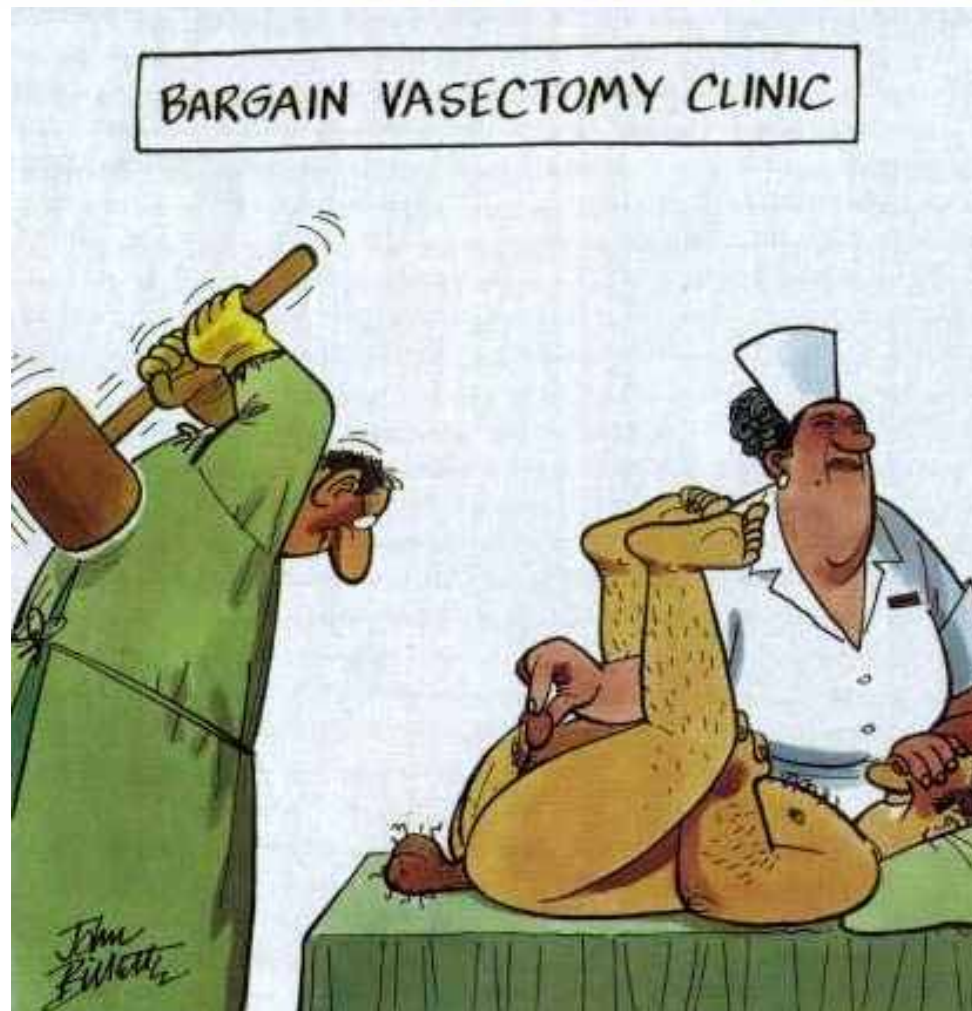
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Kevin Robbie - Manager



- Business
- Employment
- Development

Remember 'cheapest' is not always best!



# Procurement & Public-Social Partnership



## Aims

- Social enterprise
- Procurement issues
- Brief Outline Public-Social Partnership

# Procurement & Public-Social Partnership



A social enterprise is a business with primarily social objectives whose surpluses are principally reinvested for that purpose in the business or in the community, rather than being driven by the need to maximise profit for shareholders and owners. **(DTI)**

# Procurement & Public-Social Partnerships

## Economic Spectrum



◀ The Social Economy ▶

# Procurement & Public-Social Partnerships



## Procurement

Procurement is the whole process of obtaining by the public sector from third parties. It covers goods, services and capital projects.

# Procurement & Public-Social Partnerships



## Background

- Procurement Guide
- Commissioners Guide
- Making the Case: Social Added Value Guide

# Procurement & Public-Social Partnerships

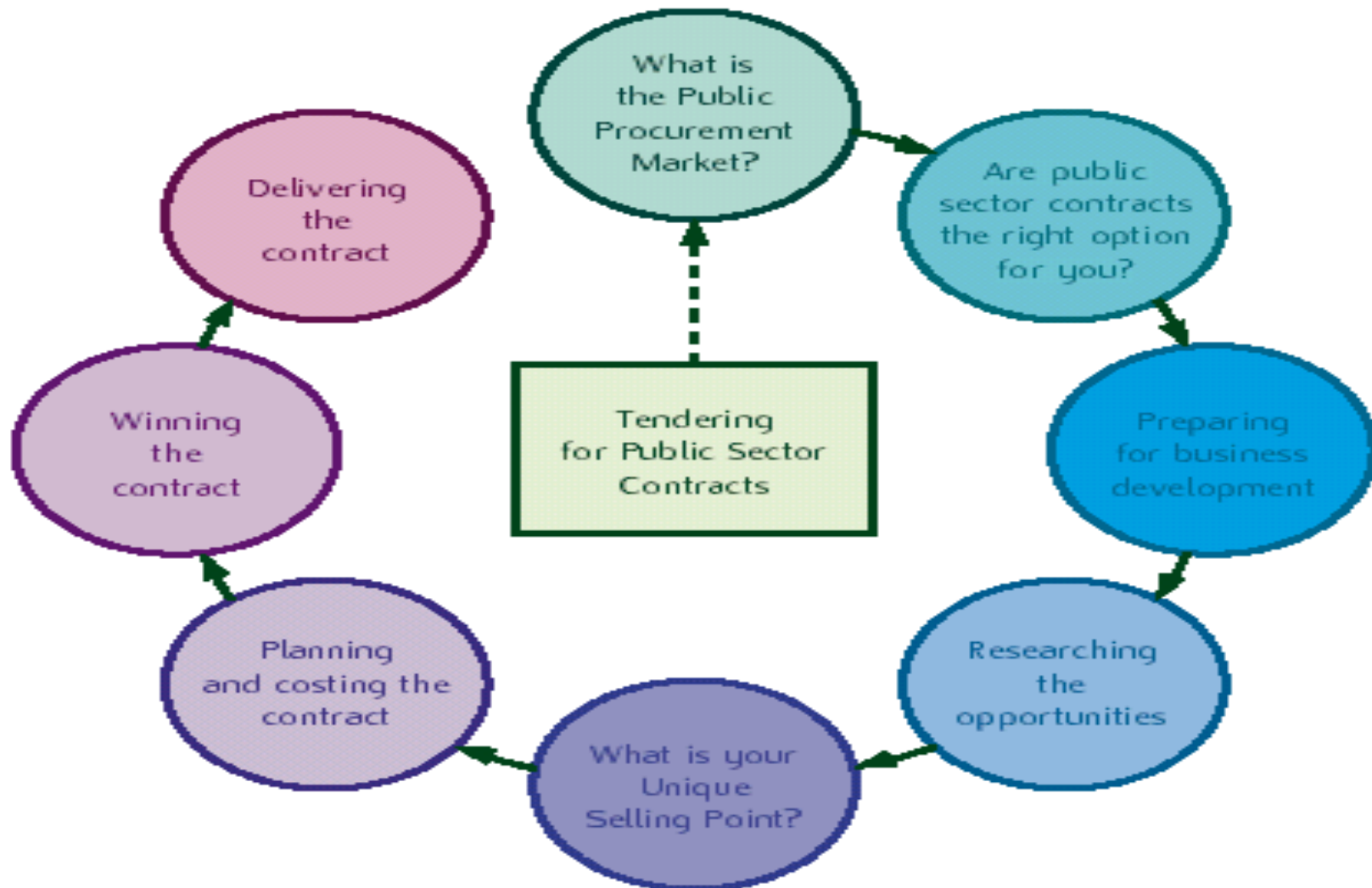


## **Tendering for Public Sector Contracts: A practical guide for social economy organisations in Scotland**



[www.socialeconomyscotland.info](http://www.socialeconomyscotland.info)

# Procurement & Public-Social Partnerships



# Procurement & Public-Social Partnerships

## Procurement

## Grants

<b>Nature</b>	Market	Market Development	Market Stimulation	Market Failure
<b>Intention</b>	Contract	Quasi-Contract	Quasi- Grant	Grant Aid
<b>Opportunity</b>	Purchasing	Service Development	Service Delivery	Grant Funding
<b>Method</b>	Tender	Partnership Agreement	Negotiation	Application
<b>Relationship</b>	Contract	Partnership	Service Level Agreement	Monitoring of Grant

# Procurement & Public-Social Partnerships



## Public-Social Partnerships

- Partnership Purchasing
- Community Benefit Clauses
- New Areas/Policies
- Complex Issues

# Procurement & Public-Social Partnerships



## Public-Social Partnership

- Renfrewshire PSP
- Community Recycling PSP



**Equal**

The logo for 'Equal' features the word in a bold, blue, sans-serif font. The letters 'l', 'a', 'l', and 'l' have a yellow and blue diagonal striped pattern overlaid on them.

# Procurement & Public-Social Partnerships

## Forth Sector Development

- Brokerage service
- Investment plus support
- Tools and guides

[www.forthsector.org.uk](http://www.forthsector.org.uk)

